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Investment Versus Expense

I recently went to an excellent seminar. I belong to a CEO peer group, and we meet once a month. Regular attendance is encouraged if you want to stay in the group, and I really enjoy this peer group, so I always try to go. The speakers are lined up way in advance and I must admit, I went in with low expectations for a presentation on "creating a company culture that is customer focused versus product focused." Once again, I thought, these speakers just don't get my "sales model," or my "clients."

But I was pleasantly surprised when the focus of this seminar was about human capital, strategic versus tactical human resources and bringing value to my employees. I came back to my office re-energized about workforce development, education and training. I concluded that if I can get a better handle on this in my company, a lot of other issues will work themselves out! We need to stop thinking of workforce development, education and training as only an expense, and start thinking of them as an investment as well. Sure, investments can be risky. But as the seminar speaker said, "Do you train them and take the risk they quit, or not train them and take the risk they stay?"

On behalf of its members, NUCA is heavily investing in both workforce development and education. Both initiatives are on the three-year strategic plan. Workforce Development and Education are also both standing committees that are doing fantastic work. I've participated in conference calls for both committees and have been very impressed with the enthusiasm, ideas and discussion.

So, make an investment in your company's leaders and send them to the NUCA Fall Leadership Conference (FLC) Oct. 17-19 in Coeur d'Alene, Idaho. It's an ideal opportunity to learn about workforce development, education and training. The Workforce Development Committee will be holding its meeting. The luncheon keynote speaker Brig. Gen. (Ret.) Marianne Watson, who represents Center for America, will discuss the organization's American Jobs for American Heroes (AJAH) program, which, among many things, helps match skills of unemployed National Guard members, veterans and spouses to skilled jobs in the private sector.

At the FLC, you will have the opportunity to meet Jim Stepahin, who has joined the NUCA national office as director of Education and Training. Jim has significant experience in association management and in identifying opportunities in education and training programs. He is working to expand NUCA's educational programs based on member needs. Jim is the NUCA staff liaison for the Education Committee, which will also meet during the FLC.

And, I'd be remiss if I didn't mention that the Government Relations Committee will also be meeting at the FLC and that workforce development, education and training are a primary focus of NUCA's advocacy efforts. NUCA's calls for less regulation and more support for career and technical education are being heard! There has been movement on legislation in the House and an Executive Order from the President regarding career and technical education. You'll want to attend this meeting, get an update and get briefed on what you can do to help!

The committee meetings I have mentioned above meet at different times during the FLC, so you can attend all three! These are open meetings and you do not have to be a member of a committee to attend any national committee meeting. Several other NUCA committees will also meet. See the full schedule on the NUCA website at www.nuca.com.

Looking beyond the FLC, don't forget the investment opportunity coming up Nov. 1-2 in St. Louis. The NUCA Safety Directors Forum will cover topics such as training non-English-speaking workers, one-call/damage prevention, evaluating effectiveness of training, distracted driving liability and what to do from a legal perspective when things go wrong. Investing in the education of the person/people who keep your employees and operations safe is without a doubt the wisest investment you can make.

In the words of my fellow Nebraskan, investor Warren Buffet, "price is what you pay, value is what you get." Pursue the value from workforce development, education and training, and always be #NUCAproud.



Kara Habrock
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NUCA's 2017 Trench Safety Stand Down Met with Enthusiasm, High Participation

Endorsed this year by the DOL and OSHA, the NUCA Trench Safety Stand Down (TSSD) was an amazing success, thanks in no small part to all the hard work of members and nonmembers alike. This collaboration reinforces our belief that all industry segments can come together to work for a common purpose — employee safety. This year's stand down reached five times as many workers as last year. It gives NUCA great pride to see the efforts of contractors who held stand downs at 1,000-plus jobsites and reached more than 11,500 workers, both in the United States and abroad. A stand down was even held at Bagram Airforce Air Field in Afghanistan, where civil engineering airmen teamed up with DOD contractors to hold their own stand down. How's that for getting the message of safety in the trenches out there?



NUCA would like to thank its Safety Ambassadors Club members for sponsoring this year's TSSD. The association would also like to thank and commend the following organizations for taking part in NUCA's 2017 TSSD and making it such a huge success. By devoting your valuable time to the TSSD, you have undoubtedly saved lives and prevented injuries, and if nothing else, helped make employees more aware of excavation hazards and to think before they act.

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GROUNDBREAKING NEWS

As you look forward to next year's TSSD June 18-23, remember that while a stand down is a useful tool to spreading awareness of worker safety, we should remain vigilant every day to ensure we are preventing injury and saving lives in the trenches.

NUCA is committed to ensuring utility contractors provide a safe workplace for their employees. Its TSSD is just one of many safety-related programs, white papers, news, training materials, as well as on-site training available to contractors. For more information, visit www.nuca.com.



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Ditch Witch Partners with Utilicor Technologies

Ditch Witch recently announced its partnership with Utilicor Technologies Inc. to bring the benefits of advanced keyhole technology and reinstatement to contractors, municipalities and utilities globally.



Public works managers across the nation have welcomed the use of keyhole coring: a less-costly, safer and less-disruptive approach to underground roadway and sidewalk utility repairs than traditional, large excavation techniques. Ditch Witch, a Charles Machine Works Company, recently announced its partnership with Utilicor Technologies Inc. to bring the benefits of advanced keyhole technology and reinstatement to contractors, municipalities and utilities globally.

Utility contractors need not bring heavy and physically demanding equipment like jackhammers and backhoes for every utility maintenance project that requires asphalt or concrete repairs. Instead, they can operate a nimble, construction-grade Ditch Witch mini skid steer fitted with the new Utilicor MTC100 coring attachment to perform repairs, without rerouting traffic or exposing large areas of open excavation.

“Our partnership with coring technology leader, Utilicor, gives our organization a strong point of entry into the coring market,” said Randy Rupp, Ditch Witch vice president of product strategy. “The new MTC100 coring attachment will complement our portfolio of mini skid steers and vacuum excavation equipment for work under paved surfaces, and it gives cities and utilities a quick, money-saving advantage.”

“Utilicor is pleased to partner with the industry-leading Ditch Witch organization, allowing us to expand the reach of our coring and reinstatement technology through their highly-respected, global Ditch Witch dealer network,” said Marshall Pollock, president and CEO, Utilicor Technologies Inc. “Both of our companies have spent years developing customer confidence in our brands, and we’re fully committed to providing exceptional support and service to our customers. This agreement reaffirms that commitment.”

The MTC100 was developed in partnership with Utilicor as the first product entry into the coring market for the Ditch

Witch organization. Designed to work exclusively with the SK-line of mini skid steer units (the SK800, SK1050 and SK1550), the MTC100 can quickly and accurately cut up to an 18-in. diameter hole and 22-in. depth, minimizing surface disruption. Vacuum systems are then used to excavate down to the utility for maintenance that can be performed from the road surface using special long-handled tools. Once the underground work has been completed, the original core is bonded back into the pavement as a permanent pavement repair for minimal surface disruption — no patching or repaving required.

Coring techniques offer significant cost and time savings. Today, keyhole coring technologies are approximately 50 percent less costly than traditional excavation repairs and disposal removal. And, roads can be reopened to traffic within 30 minutes of repair completion.

“It comes down to using smaller, more precise tools and a more localized approach,” said Rupp. “The result is less disruption and faster repair.”

In addition to the MTC100 coring attachment, Utilicor provides the market-leading reinstatement material Utilibond. Capable of supporting up to 50,000 lbs in just 30 minutes, this specially engineered pavement-bonding compound, results in a permanent pavement repair that reduces public inconvenience, requires no additional paving materials and is field-proven to be effective for more than 10 years.

Contractors continually seek better solutions for their customers. To help combat customer challenges, the Ditch Witch organization is constantly adapting and looking to be at the forefront of innovative equipment and jobsite solutions, such as keyhole coring technology.

Utilicor products are now available through the Ditch Witch global dealership network. To find a participating dealer near you, visit www.ditchwitch.com/find-a-dealer.



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— Ed D'Amato Jr., vice president, D'Amato Construction Co. Inc.



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Ed says his Volvo EW55 has helped decrease the time spent on the job and increase profitability. “It's fast, it doesn't tear up the ground, and we haven't had to do a single repair since we bought it.” Find tips to get the most from your excavator at volvoce.com/ExFactor.

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NUCA's Greater Kansas City Chapter Hires Executive Director



Mac Andrew

NUCA's Greater Kansas City Chapter, still in its first year, has hired local industry veteran Mac Andrew as its new staff executive director. Andrew has started making the rounds, representing NUCA at industry meetings throughout the region. Along with visiting the offices of NUCA of KC's 60 member companies, Andrew is reaching out to industry representatives at local governments, utility districts and engineering firms. He is a familiar face and esteemed colleague in the Kansas

City region's construction industry and public infrastructure. Andrew's experience, industry knowledge and connections will help pave the way as members continue to build NUCA Greater KC Chapter.

Starting out as a civil engineer and superintendent, Andrew spent 28 years with KCMO's Public Works Department and rose to become its assistant director of water services. After that, he was tapped to be public works director for Jackson County, Mo. Then, as director

of infrastructure and transportation for Johnson County, Kan., for 12 years, Andrew led six departments overseeing a \$40 million annual budget, 75-plus employees and improvements and maintenance for 500 miles of roadways. Most recently, he served as client liaison for consulting firm Shafer, Kline & Warren. Andrew graduated from University of Missouri at Rolla with a civil engineering degree. NUCA welcomes Andrew to the organization and looks forward to working with him.

Trinity Shoring Products Inc. Acquires Efficiency Production Inc.

On July 14, Trinity Shoring Products Inc., through a subsidiary, acquired all substantial assets of Efficiency Production Inc. Trinity will continue to operate the 46-year-old trench shielding and shoring manufacturer under its primary name, Efficiency Production.

Trinity Shoring Products currently operates within the trench shoring and shielding market under the brands of Pro-Tec Equipment and GME, which Trinity acquired in a 2004 merger. Efficiency Production will continue to operate separately under its current brand name with no changes in personnel or point-of-contact for customers. Additionally, the acquisition will have no effect on the business operations or personnel at Pro-Tec or GME.

"Efficiency Production is one of the country's leading trench shoring manufacturers, and we are very excited to bring their strong brand name and manufacturing capability into Trinity Shoring Products' family of businesses," said Joe Zylman, president of Trinity Shoring Products. "We believe this acquisition is a positive step in positioning both Efficiency and Trinity for continued growth and product innovation."

Efficiency Production's operations will be overseen by Rod Austin, the company's previously titled vice president of sales, now general manager. "Our number one goal is to make this transition as seamless as possible for our dealers and customers," said Austin. "We are very pleased with the level of understanding our new owners have for the needs of our customers, and our intent is to continue our high level of customer support."

Assuming the head of Efficiency's sales department will be Al Baron with the new title national sales manager. Baron has been a shoring specialist in the company's Special Operations Shoring Division for the past four years.

Efficiency's North American and International dealer partners were sent notices last week that all design and engineering support, as well as Slide Rail installation assistance, will remain the same as before the acquisition. All customers were advised to continue communicating with their existing Efficiency Production sales and rental representative.

All manufacturing operations will remain at the company's Mason, Mich. headquarters. For more information, visit www.efficiencyproduction.com.



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Kickin' the Tires

Manufacturers Discuss What's New in the Wheel Loader Market

By Giles Lambertson

What's new in wheel loaders? More sophisticated hydraulic systems. More comfortable cabs. Better buckets. An extra gear. In some cases, all-new models. Utility contractors looking to trade up have plenty of reasons to do so.

But they must look carefully if they are to find the machine they need. Some manufacturers tend to spread new features across a full wheel-loader lineup, while others congregate new features in a few models especially well-suited for an application. Consequently, buyers of wheel loaders need to go into a new equipment yard knowing what they want a machine to do.

"As companies look at redefining their products, they really are trying to analyze how to impact the customer the most," says Brad Stemper, wheel loader brand and product manager for Case Construction Equipment. "Traditionally, redefinition meant, let's make it bigger and faster. Now a piece of equipment is developed within a finite window of what the machine will try to do.

"The goal is to maximize a machine for an application. It follows that smaller machines are designed with a different mentality than larger machines. Smaller ones are lighter, quicker, more nimble and more customized for a variety of applications, while a larger machine is defined for big production applications."

Over at Hyundai, Wheel Loader Product Specialist Juston Thompson points out the features of the company's lineup. "The 940 is a little different than the others. The cab is a little smaller, but otherwise features are the same throughout the entire lineup," he says. "When you go from one machine to the next, they are basically identical from the 955 on up to the 980."

New wheel loader models and features are introduced either because a manufacturer anticipated a need, or customer feedback suggested such a feature. "Sometimes we anticipate," acknowledges Thompson, "but we also do a lot of work to get customer feedback — and we take it to heart. We don't always get it right."

So, on occasion a new feature or model is introduced to an underwhelming response. It happened when Hyundai launched its XT wheel loader, which features a higher lift-longer reach boom that appeals to ag customers in livestock operations as well as to some utility contractors. Buyers liked the XT but believed the boom was too short. Six months later, Hyundai reintroduced the model ... with a 14-in.-longer boom.

Deere Construction and Forestry has created customer buzz with its "enhanced production light material buckets" in three sizes: 4, 4.5 and 5.25 cubic yards. "They've been a real hit with customers," says Chris Cline, Deere's product marketing manager for utility wheel loaders. "They really like the bolt-on



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shoes and the optional bolt-on side-cutters. They particularly like the integrated spill guard.”

Cline, like others, sees growing demand for versatile wheel loaders that can accommodate tool attachments. But quick-attach systems aren't the sole manufacturer response to this demand. “Wheel loaders also need to be designed with hydraulic systems and controls that customers are demanding. The coupler should provide easy changeability, but the hydraulic system also needs to be easily adaptable to different tools.”

B.J. Meier, Cat's compact wheel loader marketing engineer, concurs. He sees compact wheel loaders as the primary beneficiaries of the trend to use tool attachments, “and this is driving the need for models with more hydraulic flow and pressure just to meet the demands of the tools.” He cites snow removal as a tool application requiring greater hydraulic function: Customers want to run a high-flow snow blower on the front and a salt spreader on the back.

One Cat feature — its popular “optimized Z-bar loader” — was a product of feedback. “Customers wanted a single machine that could provide the breakout force of the Z-bar for buckets and also provide parallel lift for forks for unloading trucks,” says Lucas Sardenberg, medium wheel loader product application specialist. “Caterpillar is the only manufacturer that provides both solutions in one linkage.” The optimized Z-bar is offered on Cat's 950M and 962M models.

Choosing between a wheel loader with a standard loader linkage or a high-lift variation continues to be a factor in selecting a model. Manufacturers say extended-reach, high-lift loaders are growing more popular because they give operators more dump orientation options and more height clearance, yet the standard loader remains very popular. “I don't think the high-lift linkage will ever take over,” says Stemper.

Hyundai's Toolmaster wheel loader models are popular with utility contractors, according to Thompson, because the models are tool-friendly. They also offer self-leveling all the way through a lift cycle and a “fine modulation” feature, which offers more precise control of bucket and boom. Yet with all of that, Thompson notes that many sales are keyed to an entirely different kind of tool: the operator's cab. “That's a main concern of buyers, making sure the cab enhances the performance of the operator.”

Case recognizes this. It was a new cab that the manufacturer emphasized in last November's launch of its G Series loaders.

The cab was completely redesigned, with floor-to-ceiling glass for all-around visibility, and a small LED monitor displaying numerous measurements of machine performance. Stemper describes the interior as “a cleaner visual environment” with heads-up display of screens and a new keypad for automating boom and bucket functions, such as return-to-dig and return-to-travel.

“All the creature comforts found in the auto industry are being driven by demand into the equipment industry,” Stemper says. “Operators today definitely have different expectations about operator platforms. The mentality of the traditional operators has changed. So, making operators safer and more productive was one of the main goals of our redesign.”

The G Series of wheel loaders aren't the only new models in the market. Caterpillar's new 918M is actually a reintroduction of a wheel loader that was dropped decades ago. “It left a gap in our lineup,” says Meier. “It provides customers exceptional power in a smaller footprint.” The 115-hp loader is fitted with the optimized Z-bar loader linkage.

Deere updated three models last fall — the 524-II, 544-II and 624-II loaders — all of which have improved fuel economy. They also have five gears versus the four gears in original models.

Cat's new 950GC targets a particular task. “For customers looking for a truck-loading unit, the GC offers the right mix of productivity, fuel consumption and comfort along with a lower acquisition cost,” says Sardenberg.

Hyundai this spring introduced the HL965 and HL975 models, with Cummins diesel 269-hp and 331-hp engines, respectively. The smaller of the two machines is a good fit for utility contractors. Years after their introduction, some features continue to attract utility contractors. A good example is Hyundai's onboard weighing system for bucket loads, which was introduced in 2015. It's offered in models HL940 on up.

Thompson says customers continue to cite the weighing system as their reason to buy. “Very few manufacturers are offering it across the lineup as a standard feature,” he says. “Accurate weighing of loads affects a whole operation. Making sure a truck is loaded correctly, not underloaded or overloaded, is important for productivity, so making an operation productive is where this component comes into play. Everyone wants their operations to be as productive and profitable as they can be.”

Giles Lambertson is a freelance writer for *Utility Contractor*.

Check Out Yanmar's Newest Wheel Loaders at ICUEE

Yanmar America's Construction Equipment Division recently added three new, larger wheel loaders — the V8, the V10 and the V12 — to their product offering. The loaders feature parallel kinematics, a choice of quick-couplers, a rear non-rigid axle, automatic self-locking differentials on both axles, multifunction joysticks and fingertip controls to provide excellent operability, maneuverability, productivity and precise control. The engines are Tier 4 Final and offer lower displacement and fuel consumption with more torque and power. Yanmar Smart Control offers easy, intuitive operation for machine monitoring and diagnosis and precise control of auxiliary hydraulic oil flow. For more info, visit booth 1906 or www.yanmar.com/us.





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An Eye on Utility Locating

Locator Manufacturers Offer Purchasing and Operating Advice

Compiled by UC Staff

McLaughlin

Cody Mecham, Regional Sales Manager

Purchasing Pointers: There are numerous locator brands and models on the market, so it's important to pick a locator that best suits your needs. Different locator models will offer features — some that you may need to use all the time and others that you wouldn't notice if they weren't there. Determine your absolute requirements in terms of frequencies, powering methods and depth capabilities first. Then, move on to the “nice-to-have” features.

Using GPR: Ground penetrating radar (GPR) is a great technology for identifying all subsurface objects. Success with GPR varies greatly based on factors like soil types and operator experience. Generally speaking, GPR models require more locating experience.

Tips for Efficient Work: Check your work when you can. Continually check the quality and shape of your signal to confirm the data your locator is showing. If you are struggling with a locate, use every option for frequencies and power methods before giving up, even if they are not frequencies or power methods you would normally use in that scenario.

Ridgid

Eric Huber, Senior Product Manager for Locating

Purchasing Pointers: An operator is necessary to interpret a locator's outputs to make real world decisions, so it's essential to consider ease-of-use when choosing a locator. Some questions to ask are how much training does the operator need to use a locator effectively? Are there intuitive visual cues and is all the information on the display? Can the locator receive a signal from any line orientation, or only when it is perpendicular to the target line?

Using EM: Electromagnetic (EM) locators are extremely useful and accurate locating underground metallic pipe, wire or cable. For nonmetallic pipe (plastic gas or water lines) or fiber optics, there is usually the foresight to bury a simple metallic tracer-wire alongside to enable electromagnetic location. When no tracer wire is available, other methods must be used in order to utilize EM locating in non-metallic lines, such as sondes or metallic pushrods when working with accessible pipe.

Tips for Efficient Work: Sometimes electromagnetic locating requires troubleshooting to get a strong, symmetrical signal on a line. There are four things you can do with a transmitter to change the shape of the signal to locate it more effectively. The first is evaluate the grounding system and make sure any common grounds are un-bonded. The second is to change the transmitter from direct connect to inductive mode. The third is to move the transmitter to get better signal coupling. The fourth is to change the frequency used. In general, a higher frequency can bridge small resistances in the line, and a lower frequency can travel longer distances through ground.



Operation ICUEE

Plan Out Your Itinerary for the Ultimate Utility Construction Trade Show

Every two years, the International Construction and Utility Equipment Exposition (ICUEE) descends upon Louisville, Ky. The event, also known as the Demo Expo, is the premiere event for utility industry professionals to gain comprehensive insight into the latest technologies, innovations, insights and trends affecting their industry. This year, ICUEE 2017 — which is being held Oct. 3-5 at the Kentucky Exposition Center — will be the largest in the show's history with more than 28 acres of exhibits and a record 900-plus exhibitors.

"ICUEE comes around only once every two years, and record exhibit space translates to more product innovations on the show floor, so don't miss out," said Show Director Tricia Mallett. "We've got plenty of transportation to get attendees around all of the lots, a streamlined layout and plenty of rest areas."

Benjamin Media Inc. (BMI), NUCA's Official Media Sponsor and publisher of *Utility Contractor*, is once again hosting the Demo Stage at this year's ICUEE show. Attendees will be able to see and experience first-hand what new technologies and best practices exhibitors have to offer. The stage will run during

show days and will be located near the entrance to South Wing B.

Be sure to swing by the Demo Stage for the ICUEE Benefit Auction on Oct. 5 from noon to 2:00 p.m. All proceeds raised during the auction will once again be donated to The Call of Duty Endowment, which raises money for organizations that place returning veterans in high-quality jobs — like construction — and raise awareness of the value that veterans bring to the workplace.

"We are very pleased to welcome back the Call of Duty Endowment as our charitable partner," said Mallett. "Unemployment among post-9/11 veterans is 2.6 times greater than the national average, so the work of the Endowment is more critical than ever."

"We received an enthusiastic and generous response at the last ICUEE and we encourage all 2017 participants to join with their peers in supporting the 2017 auction. It will be a great networking event with good deals for a good cause!"

To help plan your time, we've gathered offerings from a handful of ICUEE exhibitors over the next six pages. For more information on the show, visit www.icuee.com.

Akkerman NUCA Member

Akkerman guided boring contractors are tackling up to 42-in. steel casing installations in rock with the Rock Drill Adapter (RDA), the Guide Rod Swivel (GRS) 50 and the Rock Boring Unit (RBU). The RDA provides a means for an accurate pilot tube installation in rock formations up to 18,000 psi using TriHawk Drill Bits. To follow the pilot tubes, the GRS-50 family matches common steel casing diameters and functions to keep pilot tubes stationary while the assembly's cutter head, equipped with durable carbide gage cutter bit tooling, excavates difficult ground while able to withstand continuous thrust loads up to 50 tons. For more info, visit booth K105 or www.akkerman.com.



Barbco NUCA Sustaining Partner

Barbco's FlexBor method is designed to virtually eliminate inadvertent returns that are often associated with horizontal directional drilling. In addition, the FlexBor system reduces expenses by requiring one head to create the needed hole diameter and often shortening the length needed to install the product. This gets the machine's centerline on or close to the elevation of the proposed bore. The use of augers within allows for the cuttings to be removed mechanically and controlled with the assistance of air and/or water. The cuttings and down hole pressures are retained in casing while being carried to the surface. For more info, visit booth K283 or www.barbco.com.

Case Construction Equipment NUCA Bronze Partner

Case offers six new mini excavators: the CX17C, CX26C, CX33C, CX37C, CX57C and CX60C. This new offering expands the Case mini excavator lineup to its broadest range of sizes ever and provides a more comprehensive and feature-driven compact excavator solution to the construction, utility and landscaping markets. Each new model features a variety of standard features designed to improve productivity and performance. The new machines feature a zero tail swing, short-radius or conventional design, adjustable boom offset for improved maneuverability in congested areas and an auto-shift travel system for operator convenience. For more info, visit booth K277 or www.casece.com.



Caterpillar NUCA Gold Partner

The new Cat M315F and M317F compact radius wheeled excavators are additions to the recently launched Cat F Series wheeled excavator range, reflecting the same customer focused design concept of their conventional radius counterparts, but providing customers the added choice of compactness. The new models make no compromise in power, performance or stability, compared with their non-compact counterparts and feature large working envelopes, high breakout forces and high lifting capacities. The new compact radius models offer a wide range of configurations, including undercarriage options and stick lengths. For more info, visit booth K135 or www.cat.com.

Ditch Witch NUCA Bronze Partner

ICUEE attendees can experience the next generation of Ditch Witch horizontal directional drills, the JT40 and JT40 All Terrain, which uses advanced drilling system technology to conquer the toughest of drilling environments. Show attendees can also test the Ditch Witch HDD virtual reality training simulator, the latest technology and component of the Ditch Witch HDD Certified Training program. The technology allows users to simulate a real HDD jobsite via its two-screen display and joystick. The VR simulator accelerates training for new-generation HDD operators without compromising jobsite safety. For more info, visit booth K155 or www.ditchwitch.com.



Doosan Portable Power NUCA Sustaining Partner

The utility mount P185WDOU offers a free-air delivery of 185 cfm and rated operating pressure of 100 psi to meet a variety of applications. The above deck portability provides towing capacity for larger machinery. The utility mount P185 air compressor was designed with the operator in mind by offering easy access to all major service points, leaving more time for the job at hand and less time spent on maintenance. The model is equipped with full-sized, locking end doors that make for faster inspections of fluid levels and filters, plus quick access to the battery and the spin-on oil separator for easy maintenance. For more info, visit booth K385 or www.doosanportablepower.com.

Something for Everyone

GPS Insight Offers Solutions for Fleets of All Sizes

GPS Insight offers tailored GPS tracking and E-Log solutions to fleets with trucks and other mobile assets. GPS Insight offers three products tailored to your business needs. The Standard option is for small businesses (2-25 vehicles) looking for a simple, yet effective GPS tracking solution. Pro is typically for growing businesses (26-100 vehicles) with a large enough fleet that requires more sophisticated GPS tracking software. Enterprise is designed for large fleets (100-plus vehicles) with complex business structures that require highly custom data to effectively manage your fleet. For more info, visit booth 4419 or www.gpsinsight.com.



GSSI

UtilityScan from GSSI boasts a compact size that makes it extremely portable and easy to maneuver in tight survey areas. Designed specifically to meet the needs of electrical contractors, utility installers and municipal and state gas and water utilities, UtilityScan is the smallest utility locating GPR system on the market. Weighing only 34 lbs, it measures 22 in. by 19.25 in. by 12.5 in. when folded and can fit in the back of a small vehicle or in some overhead airplane compartments. For more info, visit booth 3026 or www.geophysical.com.

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8	126	97825	454	\$1,357.46
9	127	44862	520	\$1,554.80
10	128	32511	125	\$373.75
11	19	9663	325	\$971.75
	130	279	0	\$0.00
	131	5544	123	\$367.77
	132	58962	0	\$0.00
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HammerHead Trenchless NUCA Sustaining Partner

The HG2200 winch from HammerHead Trenchless is designed for maximum efficiency and ease-of-use in pipe-bursting, slip-lining or slitting applications. The HG2200 takes just minutes to set up or tear down. Radio-remote control enhances ease-of-use, productivity and safety. Operators launch the patented hydraulic boom with the touch of a button and can fine-tune depth to 20 ft with the precision controls. Line payout speed is adjustable from 0 to 100 ft per minutes and pulling speed is 0 to 60 ft per minute. Line pressure is adjustable from 0.5 to 22 tons. For more info, visit booth or www.hammerheadtrenchless.com.



Hyundai

The Hyundai R35Z-9A excavator is powered by a Yanmar engine delivering 23.7 hp. Its maximum digging depth is 10 ft, 3 in., and its maximum reach at ground level is 17 ft, 1 in. Bucket breakout force is 6,900 lbf. In its standard configuration with a canopy, the R35Z-9A has an operating weight of 7,800 lbs. When specified with an optional cab, the machine's operating weight is 8,470 lbs. Standard features such as a thumb bracket, large dozer blade, hydraulic quick-coupler and hydraulics-ready auxiliary piping provide the versatility needed to take on a variety of jobs. For more info, visit booth K345 or www.hceamericas.com.

JCB NUCA Member

JCB's 110W Hydradig wheeled excavator features an all-wheel drive, four-wheel steer chassis with three-mode steering, making it simple to maneuver the machine even in congested urban areas. A side-mounted, 108-hp, Tier-4-Final JCB EcoMAX engine places the machine's center of gravity up to 5 ft below that of some competitive machines. Able to travel at up to 25 mph, the Hydradig has an incredibly tight turning circle of just 12 ft, 11 in. on single tires. The machine's reduced tailswing allows it to lift heavier loads and rotate or change attachments within a single-lane roadway. For more info, visit booth K175 or www.jcb.com.



John Deere NUCA Gold Partner

The John Deere L-Series lineup boasts seven dynamic and efficient models — the 310L EP, 310L, 310SL, 310SL HL, 315SL, 410L and 710L. The 310SL HL heavy-lift backhoe is a prime example of implementing customer feedback. It boasts significantly more craning capability at the push of a button, and along with the 410L, the 310SL HL can deliver up to 25 percent more backhoe-lift capacity under normal conditions than comparable K-Series models. Utilizing the sealed-switch module (SSM), operators can get an additional 10-15 percent boost through the new Lift Mode feature. For more info, visit booth K245 or www.johndeere.com.



McElroy

With the McElroy LineTamer, you can quickly install coiled polyethylene pipe, conduit and duct. An entire coil of pipe can be installed with a minimum of two fusion joints. The LineTamer straightens and re-rounds coiled pipe to meet or exceed ASTM D2513 ovality requirements. It removes coil set for speedy installations on the jobsite. The 3- to 6-in. IPS LineTamer comes equipped with 4- to 6-in. re-rounding rollers, optional 3- to 4-in. re-rounding rollers and the unit is powered by hydraulic controls for ease of operation. The 2-in. IPS LineTamer allows you to quickly straighten and re-round 2-in. IPS PE pipe, conduit and duct. For more info, visit booth K140 or www.mcelroy.com.

McLaughlin

NUCA Bronze Partner

The Vermeer MEGA VAC VXT truck series is a highly productive vacuum excavator designed to meet increasingly strict weight regulations. Ideal for utility and distribution contractors, the VXT Series is a reliable, cost-effective solution for high-production potholing crews. The new 6-in. PTO-driven series comes in three standard spoil capacities ranging from 1,200 to 2,000 gal. The VXT Series is powered by the industry-proven OMSI Gearbox and a ROOTS 3,200-cfm blower. The new CAN control system allows for two-way communication between the remote control and the vacuum excavator, which helps contractors increase jobsite productivity. For more info, visit booth K120 or www.mclaughlinunderground.com.



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Michael Byrne Mfg. **NUCA Member**

The CB56 cradle boring machine is powered by a 350-hp diesel engine, high-torque gearbox with radial and thrust bearings, a 65-ton winch and multiple setups for shackles to increase boring thrust power. The CB56 features many innovative features and safety benefits, including load sensors, safety screens, casing adapter plates and many more. The cradle bore machines are also available in 24-, 36- and 42-in. models. Four 56-in. diameter cradle bore machines have been operating in the Middle East with excellent results since early 2013. For more info, visit booth 4630 or www.byrnegroup.com.



Oxford Plastics **NUCA Sustaining Partner**

With extensive experience in plastics manufacturing, Oxford Plastics offers a comprehensive trade molding service, specializing in in-house product design. Collaborating with industry leaders, the new heavy-duty composite 23-05 modular RoadPlate has been engineered to span up to a 3-ft trench, in full compliance with HS20-44 load rating. The 23-05 can span up to a 4-ft trench when in a pedestrian load setting. The 23-05 meets anti-skid requirements, has chamfered edges and many other features that DOT officials require. Huge savings are obtained by eliminating the cost associated with transporting and handling heavy steel plates. For more info, visit booth 3734 or www.oxfordplasticsUSA.com.

Ring-O-Matic

Ring-O-Matic will give ICUEE attendees the first look at its newest and largest-capacity PTO-driven vacuum-excavator system. The Ring-O-Matic 1300 VXT Extreme/PTO offers single-engine emissions compliance, reduced engine maintenance requirements and a shorter chassis rig with 1,300-gal spoil capacity for use in utility construction, horizontal directional drilling support and mud management, vacuum excavation and daylighting operations. Mounted on a double-axle, 60,000-lb Freightliner carrier featuring a 1,700-cfm blower and a 6-in., fully hydraulic boom, the rig is customizable with a wide array of Ring-O-Matic options to match any operation's requirements. For more info, visit booth K160 or www.ring-o-matic.com.



Subsite **NUCA Member**

The Commander 7 display offers enhanced capabilities to the TK RECON Series HDD Guidance System and delivers all vital tracking data to both the tracker and drill operators. Commander 7 is compatible with both Apple iOS and Android devices. It has an expanded communication range, faster data rate speeds and a large, high-resolution 7-in. screen with intuitive, user-friendly icons. The Commander 7 offers users three ways to view their tracker data, including an all new Advanced Drill-To mode featuring PerspectiveView — an intuitive leap forward in data presentation that the company claims is “truly out of the box.” For more info, visit booths K375 and 2645 or www.subsite.com.



Thunder Creek Equipment

Thunder Creek Equipment introduces the industry's first combination diesel and diesel exhaust fluid (DEF) transfer tank for pickup trucks. This exclusive combo tank provides 100 gallons of diesel and 18 gallons of DEF capacity that fits seamlessly into the bed of pickups (half-ton and larger — including goosenecks and fifth wheels) with both pumping systems concealed within its structure — no elements protrude from the tank. The sleek design ensures excellent rear visibility by taking up no more than half of the rear window. Both fill nozzles are located on the driver side and extend out 10 ft from the tank. For more info, visit booth 4805 or www.thundercreek.com.

Toro

In addition to featuring its full lineup of horizontal directional drills (HDD), trenchers, compaction products, vibratory plows and Toro Dingo compact utility loaders, Toro will also showcase the brand-new TDOS-1 with SmartTouch drill operating system which streamlines pipe handling operations for improved HDD cycle times. TDOS-1 with SmartTouch also provides a more visually appealing and intuitive interface for accessing drill functions and information on the drill display. Features include the ability to select single- or dual-joystick mode on the fly, as well as easy-to-use torque, thrust and tool rotation selectable limits for quick adjustments to match bore requirements. For more info, visit booth K150 or www.toro.com/underground.





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Vac-Tron Equipment NUCA Sustaining Partner

Vac-Tron Equipment's full fleet of truck-mounted PTO Series vacuum excavators will be on display. The Hydro Truck Vac (HTV) PTO driven systems are available with 300- to 800-gal debris tanks. The PTO of the truck drives positive displacement vacuum blowers that produce 1,000 cfm. The Jetter Truck Vac (JTV) PTO combines vacuum excavation with high-pressure jetter capabilities. It also comes standard with reverse pressure, 800-gal debris tank, 300-gal water supply and 500-ft by ½-in. jetter hose reel. The Split Shaft Truck Vac PTO-driven systems are available with 500- to 1,200-gal debris tanks and up to 3,000-cfm PD vacuum pumps. For more info, visit booth K233 or www.vactron.com.

Vactor NUCA Sustaining Partner

Vactor Mfg. will feature the Vactor Paradigm vacuum excavator designed for utility, municipal and contractor customers involved in the installation, maintenance and repair of underground water, sewer, gas, electric and telecommunications lines. The compact, multi-use Paradigm can dig holes with water or air; vacuum, contain and dispose of drill mud; power pneumatic, hydraulic or electrical tools; and provide transport and storage of replacement parts, equipment and tools. The truck's "Park-n-Dig" design minimizes the time between arriving on the jobsite and excavation, including the ability to dig up to 6 ft in depth without additional pipe and hose. For more info, visit booth 4906 or www.vactor.com.



Vermeer NUCA Member

Vermeer will showcase the newest additions and innovations to its industry-leading lineup of directional drills, tractors, mini skid steers, reclaimers and more, as well as productivity tools for the utility market. By combining documentation, bore planning, data collection and remote monitoring components, Vermeer productivity tools can help contractors better manage their business from planning to mapping and producing to invoicing. For more info, visit booths K225 and K332 or www.vermeer.com.

Volvo

Volvo is pushing boundaries with solutions for utility and construction at ICUEE 2017. The company will have eight operable machines in the booth — including four new models making their North American debut: the EC27D compact excavator, L20H compact wheel loader and a D-series skid steer loader and compact track loader. Learn about ActiveCare Direct, the 24/7/365 telematics monitoring and reporting service offered directly from Volvo, and enjoy some fun and games with an excavator simulator and virtual reality experience. For more info, visit booth K335 or visit www.volvoce.com.





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NUCA ANNUAL CONVENTION AND EXHIBIT

The NUCA Exhibits are back! This year's San Antonio Convention will include all the high-octane learning sessions members expect and an exhibit hall featuring the latest utility and excavation products and services contractors need to run their businesses efficiently and profitably.

They **Wyndham San Antonio Riverwalk**, our host hotel, is within steps of the countless restaurants, shops, and bars that line the river as it snakes through the city. Reserve your room at nuca.com.

A tentative line up of this year's convention and exhibit is below:

- ◆ Cutting-Edge Technologies, Products, and Services
- ◆ Contractor Executive Roundtables
- ◆ Outrageous Team Building
- ◆ Economic Outlook with Industry Financial Expert
- ◆ Timely & Relevant Educational Seminars
- ◆ Fun-Filled Auction and Awards Gala
- ◆ Unique and Inspiring Keynote Speakers
- ◆ Many Opportunities to Network and Have Fun with Current and New Industry Colleagues and Friends

Please contact Cheryl Stratos, cheryl@nuca.com for exhibitor information. For all other convention related information, please contact Julia Krstevski, julia@nuca.com and watch our website for updates.

Visit nuca.com for complete details.



2017 UTILITY CONSTRUCTION **BUYER'S GUIDE**

NUCA is pleased to provide you with the 2017 Utility Construction Buyer's Guide — a comprehensive listing of the manufacturers and suppliers of equipment, materials and services that utility construction and site work contractors need to get the job done. Covering more than 100 categories — everything from backhoe loaders to lasers to wellpointing services — this guide should be the starting point in your search for the partners you need. We call them “partners” because from the timely delivery of essential materials to advice on purchases and how to put them to best use, these vendors often mean the difference between success and failure. Via the internet, telephone or face-to-face, close collaboration between loyal customers and savvy vendors in our industry enables both to be proactive rather than reactive in a constantly changing marketplace. Please note that the cutoff date for the vendors listed in the directory was August 4, 2017. NUCA members can access the current list of Associate Members at www.nuca.com by clicking on “Membership Directory” and then clicking “Buyer's Guide.”

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2017 BUYER'S GUIDE

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TOP ★ JOBS

Overall Winner 3: Marshbank Construction

The competition recognizes companies that have completed difficult projects with innovation and efficiency with outstanding results.

Compiled by NUCA Staff



The project required improvements to the slopes of the Pilchuck River in Washington, which had severely eroded. The erosion had resulted in mud slides that had destroyed one home and were an imminent threat (40 ft) from shutting down SR92. The work included installing a temporary diversion of the river, constructing a rock revetment, installing large woody debris structures, root wads, coir encapsulated soil lifts and final planting.

Diversion of the Pilchuck River was the greatest challenge on this project, as it would require a dam that was versatile in segment lengths and for the depth of water it would retain. Although the average stream depth at the time of installation was only 1.5 ft, Marshbank selected an 8-ft-tall Aqua Dam to allow for the change in depth the dam to narrowed the river's width. The dam's depth also needed to allow for potential summer rainstorms, which would increase the flow in the diverted channel. The company selected the correct size, as one large storm raised the

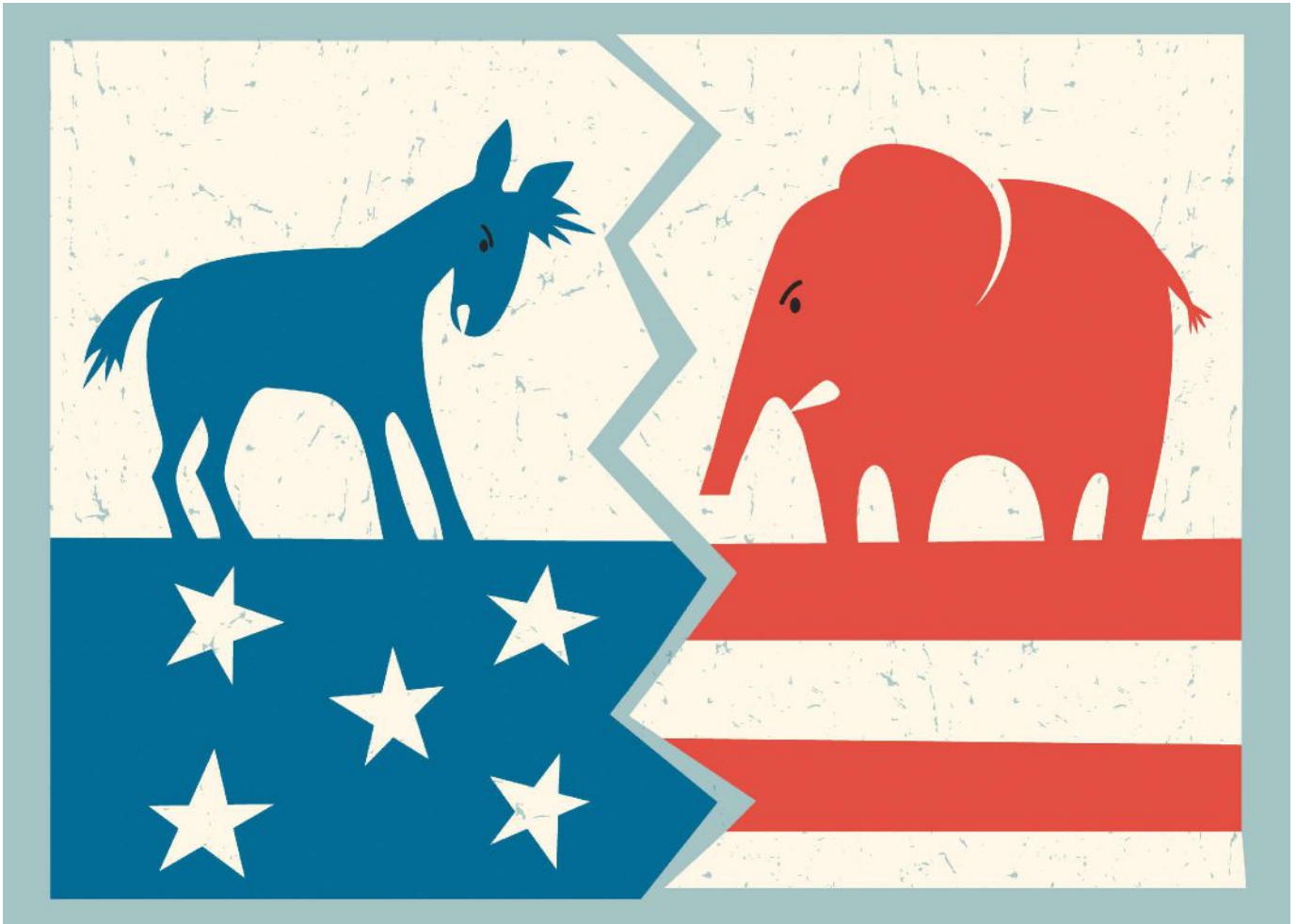
river within 6 to 12 in. of overflowing the 8-ft dam.

Marshbank partnered with the Washington DOT (WSDOT) to allow a stream diversion outside the anticipated channel, which required the approval of multiple agencies, including the Dept. of Fisheries, Dept. of Ecology and multiple tribal agencies. Due to the short window of time for completion, Marshbank was given approval by all agencies within a week.

The timely completion of the project prevented the loss and/or disruption of SR92, which carries a daily average of more than 15,000 cars. The improvements to the river slope also prevented the slide loss of two additional homes. The installation of large woody debris and root rods, which were part of the repair, provided for enhanced fish habitat.

The project was rewarding for both WSDOT and Marshbank Construction; WSDOT project engineer David Lindberg said, "We look forward to working with Marshbank on future projects."

The Challenge of Change



A 2014 report from the PEW Research Center found that 27 percent of Democrats and 36 percent of Republicans view the other party as a threat to the nation's wellbeing.

In exit polls after the 2016 election, voters were asked, "Which candidate quality matters most?" Respondents gave one of four responses: the candidate cares about me; the candidate can bring change; the candidate has the right experience; and the candidate has good judgement. Of these responses, one received almost

twice the response of the next most frequent response. Thirty nine percent of those polled said that bringing about change was the quality that mattered most in determining their vote.

Change has been on the mind of the electorate since the beginning. Any challenge to the party in power must somehow resort to the illustration of

contrast between the status quo, or the incumbent party, and the change promised by the challenging party. President Obama ran on the idea of "Change you can believe in," in contrast to a deeply unpopular President Bush. President Clinton ran for president in 1992 on the theme, "For people, for a change," in response to changing times in a post-



Cold War era. In 1980, President Reagan posed the simple question insinuating change: “Are you better off than you were four years ago?” Any time an incumbent party is not reelected, the electorate is opting for change.

Yet for as long as the American government has been around, change has somehow meant something different than it does today. Prior to 2008, change referred to a change in leadership, as it did in 1980 when Reagan defeated Carter after just one term. Change also referred to a change in policy, as it did in 1932 when the country rebuked President Herbert Hoover for Franklin Roosevelt in the midst of the Great Depression. Prior to 2008, change was primarily argued over disagreements of direction or leadership, but today the call for change is much more epistemological of our government. Rather than debating the policy or leadership of our government, as we had before, we are now collectively seeking change that would allow us to come together, to compromise, to collaborate.

The irony is the leaders who simultaneously stump for a coming together also only benefit electorally from significant contrast. Furthermore, the electorate that wants change has evolved in a way that makes it even more difficult to achieve.

The PEW Research Center published a report in 2014 entitled Political Polarization in the American Public, which found, not surprisingly, that ideological uniformity and political divide has doubled over the past two decades. Democrats consider themselves more consistently Democratic and Republicans consider themselves more consistently Republican. Perhaps more telling, however, is the change in how each party views the other. PEW found not

only that we are more divided ideologically, but also that our views of the other party have deteriorated substantially to the point that 27 percent of Democrats and 36 percent of Republicans view the other party as a threat to the nation’s wellbeing. Whether this is the result of political division or the cause, it is insufficient to describe our political system as simply divided by party because significant portions of each party distrust the other party to do what is best for the country.

These results alone explain the stalemate in our government, but PEW goes further, dissecting the differences between Republicans and Democrats. Republicans largely prefer larger homes with more space whereas Democrats prefer smaller homes in more walkable communities. Not surprisingly, Democrats favor communities with racial and ethnic diversity whereas Republicans prefer communities that share their religious faith. We see these results in our electoral map; blue are the states with significant urban areas, and red are the states with significant rural populations.

Perhaps more importantly, we see it in our political process. The most conservative and the most liberal tend to be both the most engaged in the political process and more likely to contribute financially directly to candidates. The results, as we are that moderates and centrists have a much more difficult time navigating the primary process, because those statistically most likely to support those types of candidates are also the least likely to be active and engaged in the political process. As a result, party contests are increasingly won by the most conservative or liberal candidate running. This disenfranchises the middle during both

the primary and general election and greater perpetuates the divide.

We can see this trickle into the government as the more conservative or liberal elected officials become, the less likely they are to cooperate and compromise with their political opposition. With a nearly indiscernible number of moderates in either party, it is not hard to see why government action is increasingly along party lines.

This trend may get worse before it gets better, as we have witnessed the deterioration of political civility over the last two decades. There may be even slimmer majorities in Congress and even tighter partisan results, but what is clear is that the further the divide becomes, the more difficult it will be for either conservatives or liberals to act, govern and lead which will inevitably lead only to a perpetual game of musical chairs for control of the government.

The majority of Americans, however, do not hold uniformly conservative or liberal views. Most people do not see either party as a threat to the well-being of our country. Most believe that elected officials should work together, regardless of party, to address our nation’s problems. However, most are also not involved and do not participate. The key to reversing the bastardized process is not to allow the partisans to continue to fight each other, but for the majority to get involved and bring back an emphasis on results and productivity over political winning and losing.

If our country is able to do that, everything, from our political discourse to our water infrastructure, will benefit.

Will Brown is NUCA’s director of Government Affairs.

Trench Safety Is NUCA's Forte



NUCA stresses that every contractor who performs work involving excavations must ensure that no worker enters into a trench or excavation that is not protected by a trench protective system.

I can't say enough about how important it is to work safely when working in and around trenches, which is why NUCA organized and promoted the national Trench Safety Stand Down in June. With the help of all the contractors that participated, we reached out to more than 11,500 workers at more than 1,000 jobsites. That's almost five times as many workers as last year, and all I can say is that's fantastic. To all the companies, organizations and workers that participated, members and non-members alike, we say thank you for taking an interest in this vitally important project. We also want to thank OSHA for its help and assistance with reaching out to companies and organizations to promote the stand down. We hope that every employee that participated will share the information with their coworkers and that each and every one

of you will benefit from this stand down. For more information on this year's event, check out our recap on page 8.

Last year the number of trench cave-in fatalities doubled the number of fatalities that had occurred in 2014 and 2015 and was the highest number of fatalities since 2007. This is unacceptable, and this year the numbers could be even higher based on indications thus far. If contractors don't take action immediately to ensure safe trenching jobsites, the number of fatalities for 2017 will be even higher than last year. There is still hope to lower this year's number but every contractor who performs work involving excavations must ensure that no worker enters into a trench or excavation that is not protected by a trench protective system — trench shield, shoring or proper sloping — the Three S's of Trench Safety.



OSHA has recently informed me that the worst months of the year for trench fatalities are October and November. This period will begin about the time this article hits the streets, so take heed ditch diggers and pay extra attention to trench safety during these months. And don't be afraid to reach out and approach other contractors and municipalities that you observe putting their workers at risk. Take a few minutes out of your busy schedule to stop and talk to them about how important it is to protect their workers in the trench. If nothing else, call the company or municipality and tell them about their dangerous and potentially deadly jobsite — the boss may not even know about it. I'm not going to tell you to call OSHA, but that is an option too. You could save a life. Remember that poem we published a few years ago that started with "I could have saved a life that day, but I choose to look the other way." Don't look the other way!

There are four types of hazards that cause most of the construction-related fatalities and two of them definitely apply to excavation work. The first is caught-in or between, which applies to cave-ins, getting caught between equipment and a stationary object or being crushed under equipment or materials. The second is incidents where a worker is struck by equipment or materials such as a rotating excavator or crane, a pipe that is being moved into place or by a rock falling out of a bucket. The third and fourth are not as common around excavations: Electrocution, such as when working near overhead or underground power lines or using electric tools or equipment not protected by a ground-fault circuit breaker, and falls.

Become Proactive

NUCA is asking members and other contractors to become equally proactive in preventing trench-related fatalities and injuries. In addition to following the checklist of best practices regarding trench safety on this page, start reaching out to other companies, municipalities and even workers who are involved in trenching and excavation work. Tell them what the requirements are and where they can learn more about the availability of protective systems. Require all of your foremen and those of your subcontractors to attend trench safety training programs, such as NUCA's Excavation Safety and Competent Person Program.

Every trench fatality is preventable if excavators follow the OSHA and state regulations and ensure that every trench or excavation is equipped with a protective system and that other hazards are eliminated. As responsible underground contractors, you owe it to your employees. We need to do our part to eliminate the needless deaths and serious injuries that are currently plaguing our industry again. So please help NUCA and OSHA spread the word as widely as possible that We Dig America Safely and they should too!

George Kennedy is NUCA's vice president of safety.

Best Practices for Excavators

- ✓ Assign a Competent Person (CP) to every excavation job (no matter how deep) to oversee the safety of the job. Trench and excavation jobs must be inspected daily by a CP and as often as necessary to ensure that they remain safe throughout the day.
- ✓ Install a protective system — sloping, shoring or shield. OSHA regulations state that trenches 5-ft deep or greater require a protective system (*Note: some states require a protective system at 4 ft*).
- ✓ Instruct all workers not to enter the trench or excavation, even for a moment, until the competent person says it is safe.
- ✓ Provide a ladder, ramp or stairs for all trenches or excavations 4 ft or more in depth, so workers have a safe way to get in or out of the trench or excavation. Ladders must be secured to ensure they don't kick out or fall over while the worker is climbing on the ladder. Ladders must be set up inside the protective system and also extend 3 ft above the point of access at the top. Ramps must be equipped with a protective system if they 5 ft or more in depth. A means of access and egress must be within 25 ft of all workers.
- ✓ Spoil piles, materials, equipment, tools, etc. must be set back at least 2 ft from the edge of the trench or excavation. The farther back the better.
- ✓ Workers must wear hard hats and safety glasses when working in or around trenches and excavations.
- ✓ Keep all equipment and vehicles away from the edge of the trench or excavation to prevent them from surcharging the trench or excavation wall.
- ✓ Control water accumulation within the trench or excavation before workers are permitted to enter.
- ✓ Direct workers to stay out from under raised loads, including suspended pipe and buckets of dirt moved by the excavator.
- ✓ Test for low oxygen, flammable gases, carbon monoxide and hydrogen sulfide before permitting workers to enter the trench or excavation if there is a reasonable possibility the atmosphere may be hazardous.
- ✓ Comply with Subpart P — OSHA Excavation standards and other applicable standards.
- ✓ Last, but also very important, always call the one-call center (Dig Safe 811) before digging.

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When it comes to digging into the issues that matter to NUCA members ... we can show you more.®

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